

Message Text

UNCLASSIFIED

PAGE 01 RIO DE 00454 311521Z

12

ACTION COME-00

INFO OCT-01 ARA-10 ISO-00 EB-07 /018 W

----- 125926

P R 302008Z JAN 76

FM AMCONSUL RIO DE JANEIRO

TO SECSTATE WASHDC PRIORITY 3292

INFO AMEMBASSY BRASILIA

AMCONSUL SAO PAULO

AMCONSUL PORTO ALEGRE

UNCLAS RIO DE JANEIRO 0454

EO 11652: NA

TAGS: BENC BR

SUBJ: MAJOR PROJECT: BRAZIL'S THIRD PETROCHEMICAL POLE (COPESUL)

REF: A) STATE 17817; B) STATE 22663; C) RIO 414

1. COMMERCIAL COUNSELOR DELIGHTED MEET WITH JIM ROBERTSON OF C F BRAUN AS PER REF B). PLEASE INFORM C F BRAUN THAT PETROQUISA HAS SELECTED THREE COMPANIES WITH WHICH IT WISHES TO NEGOTIATE AS DESCRIBED REF C) (IE, LUMMUS, STONE & WEBSTER, AND TECHNIP/KTI). ANGRISANI OF PETROQUISA CONFIRMED TODAY THAT IT WOULD BE TOO LATE FOR C F BRAUN TO PARTICIPATE IN NEGOTIATIONS FOR ETHYLENE PRODUCTION FACILITY. PARTICIPATION IN DOWNSTREAM FACILITIES OF COURSE STILL OPEN. ANGRISANI ALSO CONFIRMED THAT HE WILL BE SEEING ROBERTSON WHO APPARENTLY HAS MADE APPOINTMENT ON HIS OWN.

2. IT IS NOT RPT NOT TOO LATE HOWEVER FOR C F BRAUN TO PURSUE AMMONIA/UREA PLANT TO BE BUILT BY CIA RIOGRANDENSE-NITROGENADOS (CRN) IN TOWN OF RIO GRANDE IN STATE OF RIO GRANDE DO SUL. THIS PROJECT IS NOT RPT NOT PART OF COPESUL. ACCORDING PETROBRAS FROM WHOM RAW MATERIALS FOR PLANT WILL HAVE TO BE OBTAINED, PROJECT IS ESSENTIALLY A PRIVATE PROJECT WITH CAPITAL FROM STATE OF RIO GRANDE DO SUL AS WELL AS FROM NATIONAL ECONOMIC DEVELOPMENT BANK (BNDE). CRN HAS APPLIED TO INDUSTRIAL DEVELOPMENT COUNCIL FOR APPROVAL, BUT REQUEST STILL PENDING. CRN HAS INVITED SEVERAL FOREIGN COMPANIES TO BID FOR PROCESS DESIGN. WE HAVE NO DETAILS

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AS YET RE COMPETITION OR PROJECTED CAPACITY OF PLANT. WILL DEVELOP

FURTHER INFO.

DEXTER

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NNN

Message Attributes

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Disposition Approved on Date:
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